

Capacity –The Public Services Lab

**Innovative approaches to healthy and
sustainable procurement**

22nd November 2017

The Partnership

Catch 22

- Social business
- £60m turnover
 - Providing public services to people and communities

Interserve

- FTSE Listed Company:
- £2.5bn + turnover
 - Providing a range of services - health, justice, education, defence, transport, welfare and employment

Big Society Capital

- Independent financial institution with a social mission
- Set up to help grow social investment in the UK

Club Finance

Business founded in 2002 to advise on utilities and public service contracts.

We believe there is **huge capability** in the voluntary, community and private sectors.
The Lab is about **unlocking this capability**.

Commissioners told us...

PUBLIC SERVICES LAB



the **TIMES** we LIVE in

COST-CUTTING
on existing
CONTRACTS

Help **PUBLIC SECTOR**
UNDERSTAND
WHERE the
SPEND IS.



STARTING TO
FOCUS ON
EARLIER
INTERVENTION



**COMMISSIONING/
CONTRACTING
TRENDS**

NEED to go through
LARGE organisations
to get to
SMALL



Surrounded by **PRECIOUS**
BARRIERS



**ORGANISATIONAL
BARRIERS**



Can we
ENCOURAGE
People to take
RESPONSIBILITY
for their
OWN
HEALTH?

**SOCIAL CHANGES
& COMMUNITY
NEEDS**



COMING TOGETHER
to PLAN FOR the
FUTURE



INVEST
in **SUSTAINABLE**
COMMUNITY
BUSINESSES



**NEW WAYS OF
WORKING
TOGETHER**

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COMMISSIONING/ CONTRACTING TRENDS

**QUALITY
VS PRICE**

Y DIVERTED
by PROCUREMENT
PRACTICE



TREAT THE
CAUSE,
NOT the
Symptoms.



BUNDLING OF
CONTRACTS



LACK OF
TRANSPARENCY

ORGANISATIONAL BARRIERS



CULTURE OF
ENTITLEMENT



**RED
TAPE**
It's HARDER
TO MAKE THINGS
HAPPEN

SOCIAL CHALLENGES & COMMUNITY NEEDS



**JOB CREATION
and ACCESS**
(WORKLESSNESS)



GETTING
A **VOICE**
FOR THE
COMMUNITY



LACK OF
**DIGITAL
SKILLS**

NEW WAYS OF WORKING TOGETHER

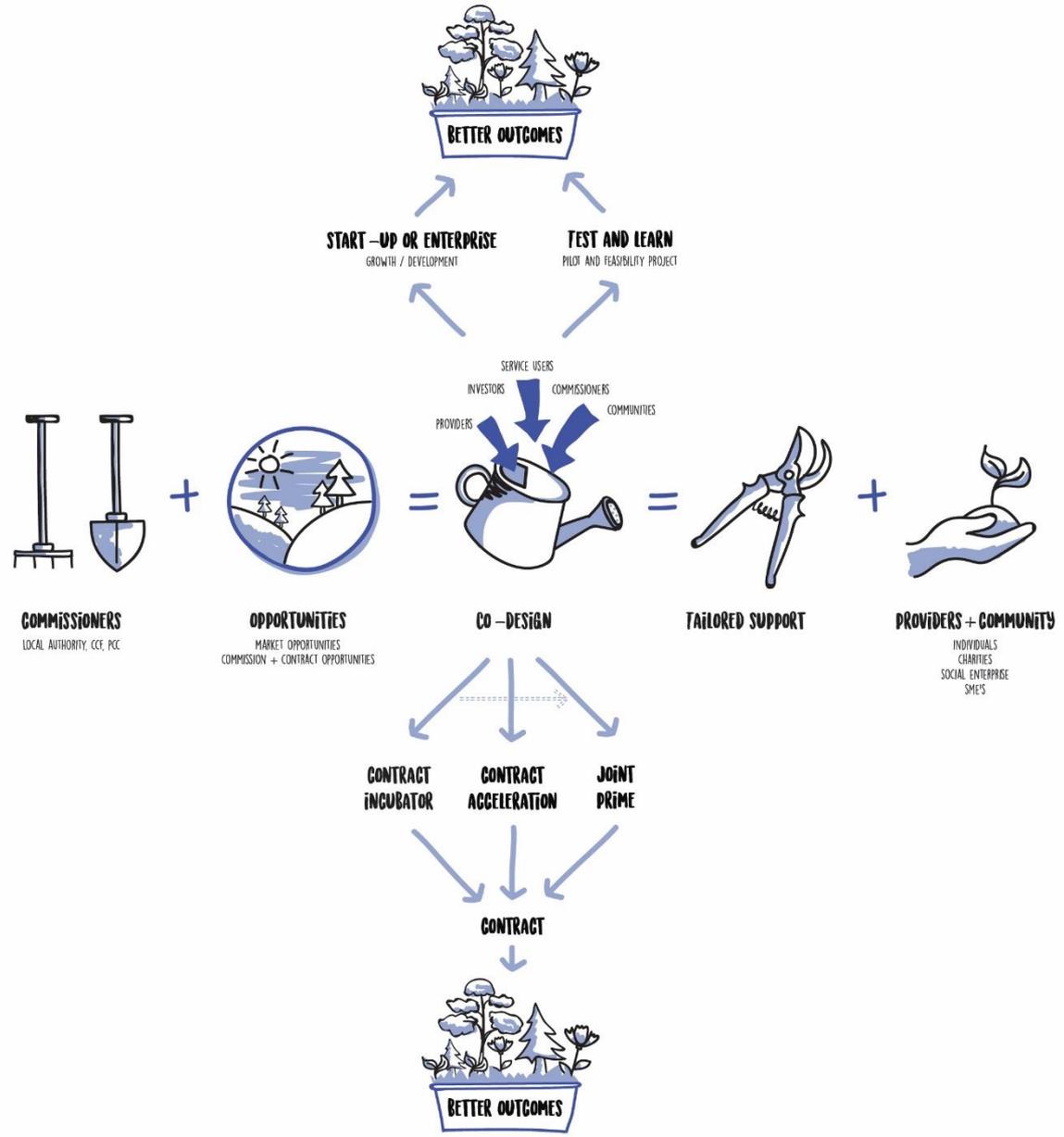


**BIG organisations
SUPPORT
SMALL
Organisations**

**LESS
WORDS
MORE ACTION**



REVISIT
WHAT'S
WORKED
BEFORE



Commissioning Authorities

- Liverpool City Council;
- Sefton MBC;
- Wirral MBC;
- Liverpool CCG;
- Merseyside Police;
- Betsi Cadwaladr Health Board.

Areas

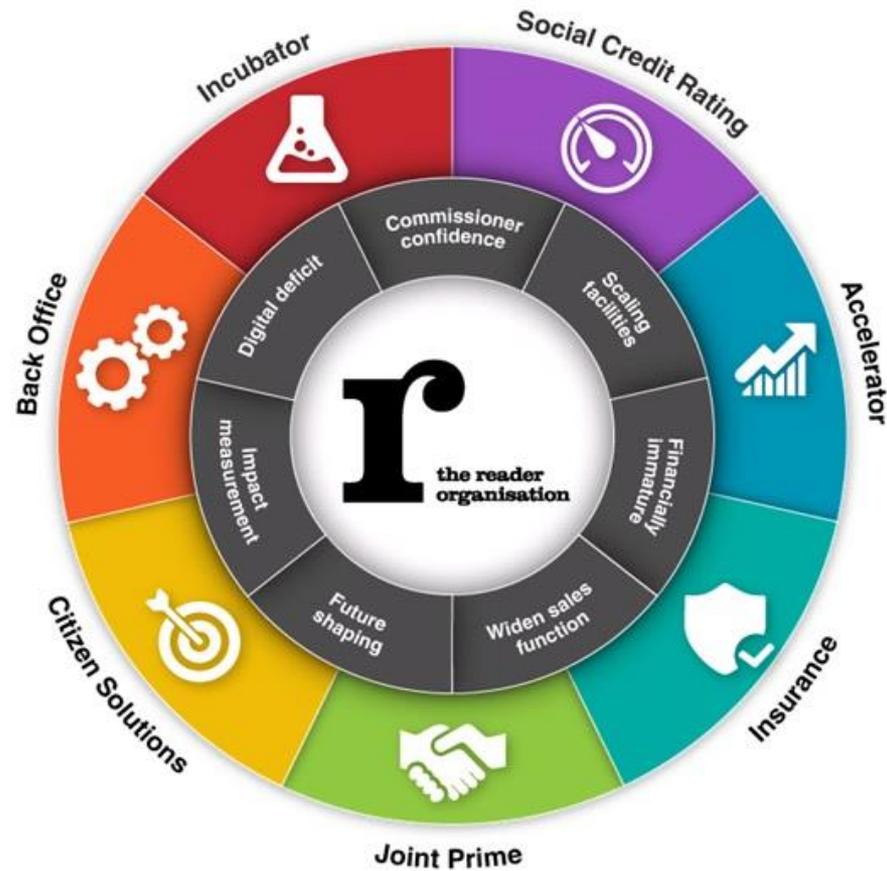
- Adult Complex Needs;
- Adult Personalisation;
- Children Residential Care;
- GP Federations;
- Greenspaces;
- Extra Care Services.

Provider Organisations

- Transforming Choice (Alcohol Detox);
- Proud Trust (LGBT);
- Catalyst Choices (Adult Social Care);
- Safe Regeneration (Community Anchor);
- Primary Care Wirral (GP Federation);
- Local Solutions (Homelessness);
- Liverpool Homelessness Football League (Homelessness);
- Rise Up CIC (Criminal Justice)

Trends

- Innovation Partnerships?
- Backbone Organisations?





The Public Services Lab

Chris Catterall

Chief Executive

07929011629

Chris.catterall@capacitylab.co.uk